PROTECTING MALAYSIAN

EXPORTERS, TRADERS, MANUFACTURERS AND INVESTORS

Tuesday 25th February 2025 9:30AM - 12:00PM MITBA Secretariat Office, PJ, Unit 303, Block A, Pusat Dagangan Phileo Damansara 2



Synopsis

This talk will cover the Trade Credit & Political Risk Takaful Policy offered by EXIM Bank which is designed to provide financial protection for companies against losses resulting from non-payment of trade debts. The policy covers both export and domestic transactions and offers comprehensive protection against various commercial and political risks.

Key Takeaways

- EXIM Bank's Role: As a government-owned development financial institution, EXIM Bank supports Malaysian businesses seeking international expansion, particularly into non-traditional markets.
- Trade Credit & Political Risk Takaful: One of EXIM Bank's key offerings is Trade Credit & Political Risk Takaful protection, designed to mitigate financial risks in international trade, especially in unstable or politically risky regions.
- Global Expansion Support: EXIM Bank helps Malaysian companies navigate the challenges of global expansion, enabling confident ventures into emerging markets and promoting economic growth.

About the Speaker

Mohd Nazri Bin Mohd Hussain, Deputy Head of the Takaful/Insurance Department at Export-Import Bank of Malaysia Berhad (MEXIM), has 25 years of experience across financial institutions, specializing in Structured Insurance/Takaful, Credit Political Bancassurance, Corporate Banking, Restructuring. A Universiti Putra Malaysia (UPM) Accountancy graduate, he began his career with AmBank, Bank Pembangunan, and SME Bank, where he pioneered the Bancassurance Department and managed a RM5 billion loan portfolio. Since joining EXIM Bank in 2014, he has played a key role in promoting Bancatakaful programs, ensuring financing facilities are well-covered, and raising awareness on Trade Credit and Political Risk Takaful for SMEs and exporters. He is also an active speaker at trade and export-related seminars in Malaysia and abroad.

About EXIM Bank Malaysia

EXIM Bank Malaysia (Export-Import Bank of Malaysia) is a financial institution that supports Malaysia's international trade and investment activities. It was established in 1995 and operates under the purview of the Ministry of Finance. The bank's primary mission is to promote and facilitate Malaysia's exports by providing financial solutions such as loans, guarantees, and insurance for Malaysian companies involved in international trade.





